

# FOR IMMEDIATE RELEASE

**Subject: SyAM Software and Alexander LAN Release Alexander SMK**  
New technology partnership announces advanced system management software that preempts system and storage failures

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Nashua, New Hampshire, USA (August 2, 2005) – SyAM™ Software, whose technology reports system problems before they cause failures, and Alexander LAN™, whose technology analyzes the causes of failures, have announced a partnership and breakthrough in system area management. Building upon SyAM's pre-failure alert technology, the Alexander SMK™ (System Management Kit) enables system, IT-service, and appliance providers to prevent failures across systems and storage subcomponents from a standard Web browser.

Alexander SMK's features range from pro-active alerts of pending memory and drive failures to real-time monitoring of environmental elements, such as CPU fans. Change-event notification warns of both software and hardware asset alterations. A remote-management feature allows users to take over a troubled system through a Web browser from anywhere on a network. Additionally, SyAM's vendor-agnostic technology provides administrators with pro-active management, configurable alerting, a unified interface and the ability to efficiently manage all types of systems — from notebooks and desktops to enterprise servers — from virtually any physical location.

“Historically speaking, Alexander LAN has focused its technology on the post-failure analysis of system crashes,” said Dirk A. D. Smith, President of Alexander LAN. “By taking advantage of SyAM's pre-failure alert technology, our customers are able to react to system changes in time to actually prevent failures. Providing both pre- and post-failure alerting and diagnostics means the SMK is the world's most advanced system area management utility protecting today's multi-vendor environments.”

“SyAM complements Alexander LAN's strengths in post-failure analysis by delivering a robust pre-failure analysis solution for virtually any system on a user's network,” said Nick Thickins, Founder and Chief Executive Officer of SyAM. “SyAM's centralized management allows the SMK to detect symptoms of impending desktop, notebook, server, or storage failures, raising alerts before end users ever encounter interruptions or wholesale disruptions in service, and effectively maintaining system-wide performance through superior, device-level uptime.”

Unlike popular system management utilities, the SMK installs in about 5 minutes and automatically configures itself. Enter an address to send an alert to, and it will begin reporting the system's state in about 60 seconds. It supports Microsoft Windows as well as SuSE, Red Hat, and Fedora Linux. It supports tier-one hardware including HP, Dell, and IBM, as well as many domestically- and internationally-produced independently-branded systems running either Intel or AMD 32- or 64-bit processors. It can be integrated with enterprise management products including HP OpenView, IBM Tivoli, and others.

The Alexander SMK sells for \$149.00 per server and \$25.00 per desktop license.

**About Alexander LAN**

Alexander LAN, Inc. was founded in 1991 and is the only company in the world that focuses 100% of its development on the recovery, diagnostics, and resolution of computer system failures. The Alexander SPK (System Protection Kit), its flagship product, is required software on systems in countries all around the world. Corporations, government agencies, universities, militaries, and non-profit organizations maintain maximum network uptime with its protection. Alexander LAN is headquartered in Nashua, New Hampshire.

**About SyAM Software**

SyAM Software, Inc., is a leading technology enabler of unified systems and storage management software for diverse hardware platforms. Based on industry standards and proprietary APIs, SyAM software is designed to be flexible in function and scalable in size across a range of vendor's system platforms and storage technologies, increasing System Area Network configuration and management efficiencies within the IT infrastructure of small and midsize business (SMB) environments, and within departments/locations of leading enterprises. Privately-held, SyAM is headquartered in Nashua, New Hampshire with additional staff in New York and San Jose, and sales representation in Europe, North America and South America.

For more information from SyAM Software, call (603) 598-9575 or visit [www.syamsoftware.com](http://www.syamsoftware.com).

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