



FOR IMMEDIATE RELEASE

Subject: System and storage failures preempted by release of Alexander SMK v3.0 for Linux & Windows

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Nashua, New Hampshire, USA (June 19, 2006) – Alexander LAN, Inc. has released Alexander SMK™ 3.0 (System Management Kit), a Windows and Linux software utility that enables IT staff to proactively prevent failures across systems and storage subcomponents by alerting when changes threaten stability. After receiving alerts, IT staff log in from a standard Web browser to view and manage any system. SMK supports Windows and Linux servers, desktops, and notebooks across hardware vendors for both 32bit and 64bit systems.

A key feature of SMK is that its browser interface manages hardware from different vendors as well as different operating systems. For instance, managing RAID arrays from different vendors can be awkward because each has its own management tool and interface. Alexander SMK simplifies this by detecting the RAID set on each server and then adjusts its management interface for different manufacturers including LSI Logic®, 3ware®, Adaptec®, or Intel®.

Additionally, SMK engineers studied common tasks needed for systems management ranging from changing high and low water marks for alerts to adding and removing systems to be managed. They found that industry-leading products typically required from 5 to 6 screens and 25 to 30 clicks to accomplish the tasks where SMK requires 1 to 2 screens and 5 to 6 mouse clicks.

“We have successfully used Alexander SMK (3.0) to warn us of pending hardware failures, remotely troubleshoot and kill ill-behaved processes and services, manage our hardware inventory and perform workstation remote control,” said Kevin Salisbury, Information Services Manager at Twin Manufacturing Company in Connecticut. “Alexander SMK is important for anyone who wishes to gain control over the hardware and software in their network.”

“The ability to receive an alert on your phone or PDA and grab the nearest browser, login, and manage the troubled system is right in step with what our market needs,” said Dirk A. D. Smith, President of Alexander LAN, Inc. “Imagine you are traveling and you get an alert that a RAID drive failed. Through a browser you can access Alexander SMK, bring online a hot spare, and rebuild the RAID array.”

Alexander SMK prevents failures by alerting IT staff in advance when conditions degrade. If a server’s memory has multiple bit errors, it tells IT before data is corrupted. If a hard drive is running low on space or is pending a hardware failure, it alerts IT before problems result. If a RAID drive fails, rebuild the array remotely. If fan speeds slow below threshold or CPU rising temperature risks a system shutdown, it warns IT before it happens. Change-

event notification warns of software and hardware changes. Vendor-agnostic technology and a browser-based interface simplifies management across multiple brands of systems and enables management from virtually any location.

Unlike popular system management utilities, the SMK installs in about 5 minutes and automatically configures itself. Enter an address to send an alert to, and it will begin reporting the system's state in about 60 seconds. It supports Microsoft Windows and Linux, including SuSE, Red Hat, and Fedora. It supports tier-one hardware including HP, Dell, and IBM, as well as many domestically- and internationally-produced independently-branded systems running either Intel or AMD 32- or 64-bit processors. It can be integrated with enterprise management products including HP OpenView, IBM Tivoli, Novell ZenWorks, and others. Alexander SMK is priced in tiers, based on \$179.00 per server and \$195 for 5 desktops / notebooks.

About Alexander LAN

Alexander LAN, Inc. was founded in 1991 and is the leading developer of software utilities to prevent, recover from, diagnose, and resolve computer system failures. Alexander SMK (System Management Kit) prevents failures with proactive system management and Alexander SPK (System Protection Kit) analyzes system crashes (BSOD) and reports the cause. Alexander LAN is headquartered in Nashua, New Hampshire, USA.

More Information

For more information from Alexander LAN, call (603) 880-8800 or visit www.alexander.com.

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Full working license of Alexander SMK 3.0 available for press evaluation upon request.

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